

Schengen Business Visa – Interview Questions & Sample Answers

Sample answers show the **style** officers like – short, specific and honest. Replace the details with your own true situation; never memorise someone else's story.

Q1. What is the purpose of your business trip?

Sample answer: I am attending a three-day supplier meeting with Bosch in Stuttgart to finalise a component contract for our company.

Q2. Which company are you visiting and how do you know them?

Sample answer: Bosch GmbH. We have been their supplier since 2021; I manage the account.

Tip: Carry proof of the relationship – emails, purchase orders, invoices.

Q3. What is your role in your company?

Sample answer: I am Head of Exports at Precision Auto Parts Pvt Ltd.

Q4. Who is paying for this trip?

Sample answer: My company is covering all travel costs, as mentioned in the covering letter.

Q5. Will you visit any other countries?

Sample answer: After the meeting I have a one-day visit to a client in Milan, then I return to India.

Q6. When will you return?

Sample answer: On 14th March. I have meetings in the Pune office from the 16th.

Interview day tips

- The invitation letter and employer covering letter must state the same dates and purpose.
- Ask your host company to mention who pays for accommodation.
- Frequent travellers: request a multiple-entry visa and attach previous travel proof.